

## Banorte and Banjercito join forces for the benefit of Mexico's Military and Navy's personnel.

**19 Sep 2011**

The National Bank of Mexico's Army, Air Force and Navy (Banjercito) and Banco Mercantil del Norte S.A. Institucion de Banca Multiple, Grupo Financiero Banorte (Banorte), reached an agreement that will allow military personnel in Mexico to have access to the extensive infrastructure of Banorte, plus other benefits.

With the signing of the agreement, military personnel on active duty or in retirement, and pensioners, can access various Banorte services and products:

1. Banorte's infrastructure is available to customers of Banjercito, more than 1,100 Banorte branches and its national network of over 6,000 ATMs.
2. Access to the acquisition of foreclosed real estate sold by Banorte, with substantial discounts on list prices
3. The relevance of Banorte in the financial markets allows supporting Banjercito on Treasury Operations.
4. Banjercito and Banorte express their commitment to continue exploring new alternatives to implement more financial services to benefit the Armed Forces' personnel in Mexico.

The use of Banorte's Infrastructure for military retired and on active duty personnel significantly expands the options for the disposing of their resources, and more importantly, contributes to the process of banking in this strategic sector for our country.

The agreement was signed in the corporate offices of Banorte by Banjercito's CEO, Major General Fernando Millan Villegas and Mr. Alejandro Valenzuela, Grupo Financiero Banorte's CEO, serving as Honor Witness Mr. Guillermo Ortiz Martinez, Grupo Financiero Banorte's Chairman, who noted that "Banorte and its staff is proud to offer their products and services to members of the armed forces of Mexico, on preferential terms, who will be able to make use of our national infrastructure."